APPLICABLE PRICING SUPPLEMENT

Investec Bank Limited

(Incorporated with limited liability under Registration Number 1969/004763/06 in South Africa)

Issue of ZAR 167,000,000.00 (one hundred and sixty seven million Rand) Senior Unsecured Notes

Under the stock code IBL61

Under its ZAR40,000,000,000 Domestic Medium Term Note and Preference Share Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions ("Terms and Conditions") set forth in the Programme Memorandum dated 4 September 2013 (the "Programme Memorandum"). This Pricing Supplement must be read in conjunction with the Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Pricing Supplement and the Programme Memorandum, the provisions of this Pricing Supplement shall prevail.

PARTIES

| 1. | Issuer | Investec Bank Limited |
|-----|------------------------------|-----------------------------|
| 2. | If non-syndicated, Dealer(s) | Investec Bank Limited |
| 3. | If syndicated, Managers | N/A |
| 4. | Debt Sponsor | Investec Bank Limited |
| 5. | Paying Agent | Investec Bank Limited |
| 6. | Specified Office | 100 Grayston Drive, Sandown |
| | | Sandton |
| 7. | Calculation Agent | Investec Bank Limited |
| 8. | Specified Office | 100 Grayston Drive, Sandown |
| | | Sandton |
| 9. | Transfer Agent | Investec Bank Limited |
| 10. | Specified Office | 100 Grayston Drive, Sandown |
| | | Sandton |
| 11. | Stabilising Manager (if any) | N/A |
| 12. | Specified Office | N/A |
| | | |



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| PR | OVISIONS RELATING TO THE NOTES | |
|-----|--|---|
| 13. | Status of Notes | Senior Unsecured |
| | (a) Series Number | IBL61 |
| | (b) Tranche Number | 1 |
| 14. | Aggregate Nominal Amount of Tranche | ZAR167,000,000 (one hundred and sixty seven million Rand) |
| 15. | Aggregate Nominal Amount of Notes in the Series | ZAR167,000,000 (one hundred and sixty seven million Rand) |
| 16. | Interest/Payment Basis | Floating Rate Notes |
| 17. | Form of Notes | Registered Notes |
| 18. | Automatic/Optional Conversion from one Interest/ Payment Basis to another | N/A |
| 19. | Issue Date | 31 March 2014 |
| 20. | Business Centre | Johannesburg |
| 21. | Additional Business Centre | Not Applicable |
| 22. | Nominal Amount | ZAR1,000,000.00 per Note |
| 23. | Specified Denomination | ZAR1,000,000.00 per Note |
| 24. | Calculation Amount | ZAR1,000,000.00 per Note |
| 25. | Issue Price | 100% of Nominal Amount per Note |
| 26. | Interest Commencement Date | 31 March 2014 |
| 27. | Maturity Date | 31 March 2019 |
| 28. | Specified Currency | ZAR |
| 29. | Applicable Business Day Convention | Following Business Day |
| 30. | Final Redemption Amount | 100% of Nominal Amount |
| 31. | Books Closed Period(s) | The Register will be closed from 22 March to 31 March, from 21 June to 30 June, from 21 September to 30 September and from 22 December to 31 December (all dates inclusive) in each year until the Applicable Redemption Date, or 10 days prior to any Payment Day; |
| 32. | Last Day to Register | 21 March, 20 June, 20 September and 21 December or the last day |

immediately preceding the commencement of the Books Closed Period

33. Provisions applicable to Subordinated Capital Notes N/A

FIXED RATE NOTES

34. Payment of Interest Amount

| (a) | Interest Rate(s) | N/A |
|-----|---|-----|
| (b) | Interest Payment Date(s) | N/A |
| (c) | Fixed Coupon Amount[(s)] | N/A |
| (d) | Initial Broken Amount | N/A |
| (e) | Final Broken Amount | N/A |
| (f) | Interest Step-Up Date | N/A |
| (a) | Day Count Fraction | N/A |
| (h) | Any other terms relating to the particular method of calculating interest | N/A |

FLOATING RATE NOTES

35. Payment of Interest Amount

| • | | |
|-----|--|---|
| (a) | Interest Rate(s) | Reference Rate plus Margin |
| (b) | Interest Payment Date(s) | 31 March, 30 June, 30 September and 31 December of each year with the first Interest Payment Date being 30 June 2014. |
| (c) | Any other terms relating to the particular method of calculating interest | N/A |
| (d) | Interest Step-Up Date | N/A |
| (e) | Definition of Business Day (if different from that set out in Condition 1 (Interpretation)) | N/A |
| (f) | Minimum Interest Rate | N/A |
| (g) | Maximum Interest Rate | N/A |
| (h) | Day Count Fraction | Actual/365 |
| (i) | Other terms relating to the method of calculating interest (e.g.: day count fraction, rounding up provision, if different from | N/A |

NE

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Condition 8.2 (Interest on Floating Rate Notes and Indexed Notes))

PARTLY PAID NOTES

(a) Amount of each payment comprising the

43.

| | | Notes and | Indexed Notes) |) | | | | | | | |
|-----|------------------|-------------------------------------|--|----------------|---------|------------|------------------------------|--------|---------|------------------|------------|
| 36. | Manne determi | | the Interest | Rate | is to | be | Screen | Rate D | etermin | ation | |
| 37. | Margin | | | | | | 110bp basis p | | hundre | d and | ten |
| 38. | If ISDA | Determination | on | | | | | | | | |
| | (a) | Floating Ra | ate | | | | N/A | | | | |
| | (b) | Floating Ra | ate Option | | | | N/A | | | | |
| | (c) | Designated | Maturity | | | | N/A | | | | |
| | (d) | Reset Date | (s) | | | | N/A | | | | |
| | (e) | ISDA Defin | itions to apply | | | | N/A | | | | |
| 39. | If Scree | n Rate Dete | rmination | | | | | | | | |
| | (a) | | Rate (including te to which the led) | | | | ZAR-JIB Designa months | | | with of 3 (tl | a hree) |
| | (b) | Interest Rat | te Determinatio | n Date | (s) | | 31 Marc and 31 [| | | | |
| | (c) | Relevant So | creen page and | Refere | ence Co | ode | Reuters code success | SFX3 | MYLD | MNY or | MKT any |
| | (d) | Relevant Ti | me | | | | 12h00 | | | | |
| 40. | ISDA D | etermination | oe calculated o or Screen Rai for determ k provisions | te Dete | | on, | N/A | | | | |
| 41. | | erent from ible for cal c | Calculation ulating amount | Agen of pri | _ | ent and | N/A | | | | |
| ZER | O COUP | ON NOTES | | | | | | | | | |
| 42. | (a) | Implied Yiel | d | | | | N/A | | | | |
| | (b) | Reference F | Price | | | | N/A | | | | |
| | (c) | Any other for amount(s) p | ormula or basis ayable | s for de | etermin | ing | N/A | | | | |
| | | | | | | | | | | | |

N/A

| | | Issue Price | |
|------|---------|--|-----|
| | (b) | Date upon which each payment is to be made by Noteholder | N/A |
| | (c) | Consequences (if any) of failure to make any such payment by Noteholder | N/A |
| | (d) | Interest Rate to accrue on the first and subsequent instalments after the due date for payment of such instalments | N/A |
| INS | TALME | NT NOTES | |
| 44. | Instaln | nent Date s | N/A |
| 45. | | nent Amounts (expressed as a percentage of gregate Nominal Amount of the Notes) | N/A |
| MIX | ED RAT | TE NOTES | |
| 46. | | (s) during which the interest rate for the Mixed lotes will be (as applicable) that for: | |
| | (a) | Fixed Rate Notes | N/A |
| | (b) | Floating Rate Notes | N/A |
| | (c) | Indexed Notes | N/A |
| | (d) | Other Notes | N/A |
| 47. | out un | terest Rate and other pertinent details are set der the headings relating to the applicable of Notes | |
| INDI | EXED N | OTES | |
| 48. | (a) | Type of Indexed Notes | N/A |
| | (b) | Index/Formula by reference to which Interest Rate/ Interest Amount/Final Redemption Amount (delete as applicable) is to be determined | N/A |
| | (c) | Manner in which the Interest Rate/Interest Amount/Final Redemption Amount (delete as applicable) is to be determined | N/A |
| | (d) | Interest Period(s) | N/A |
| | (e) | Interest Payment Date(s) | N/A |
| | (f) | If different from the Calculation Agent, agent responsible for calculating amount of principal and interest | N/A |





| | (g) | to Index and/or Formula is impossible or impracticable | N/A |
|--------------|-------------------|--|-----|
| | (h) | Minimum Interest Rate | N/A |
| | (i) | Maximum Interest Rate | N/A |
| | (j) | Other terms relating to the calculation of the Interest Rate (e.g. Day Count Fraction, rounding up provisions) | N/A |
| EX | CHANGI | EABLE NOTES | |
| 49. | (a) | Mandatory Exchange applicable? | N/A |
| | (b) | Noteholders' Exchange Right applicable? | N/A |
| | (c) | Exchange Securities | N/A |
| | (d) | Manner of determining Exchange Price | N/A |
| | (e) | Exchange Period | N/A |
| | (f) | Other | N/A |
| OT I- | | int description and any additional Terms and | N/A |
| | Conditi | ions relating to such Notes | |
| PRO | OVISION | S REGARDING REDEMPTION/MATURITY | |
| 51. | Redem | ption at the option of the Issuer: if yes: | No |
| | (a) | Optional Redemption Date(s) | N/A |
| | (b) | Optional Redemption Amount(s) and method, if any, of calculation of such amount | N/A |
| | (c) | Minimum period of notice (if different from Condition 10.3 (Redemption at the option of the Issuer)) | N/A |
| | (d) | If redeemable in part: | N/A |
| | | Minimum Redemption Amount(s) | N/A |
| | | Higher Redemption Amount(s) | N/A |
| | (e) | Other terms applicable on Redemption | N/A |
| 52. | Redem Notes: i | ption at the Option of Noteholders of Senior fyes: | No |



| | (a) | Optional Redemption Date(s) | N/A |
|-----|-----------------|--|---|
| | (b) | Optional Redemption Amount(s) and method of calculation? | N/A |
| | (c) | Minimum period of notice (if different from Condition 10.4 (Redemption at the option of Noteholders of Senior Notes) | N/A |
| | (d) | If redeemable in part: | |
| | | Minimum Redemption Amount(s) | N/A |
| | | Higher Redemption Amount(s) | N/A |
| | (e) | Other terms applicable on Redemption | N/A |
| | (f) | Attach pro forma Put Notice(s) | |
| 53. | redemp | Redemption Amount(s) payable on tion for taxation reasons or on Event of (if required), if yes: | Yes |
| | (a) | Amount payable; or | N/A |
| | (b) | Method of calculation of amount payable (if required or if different from that set out in Condition 10.8 (Early Redemption Amounts)) | N/A |
| 54. | Early redemp | Redemption Amount(s) payable on tion for Regulatory Capital reasons | |
| | (a) | Amount payable; or | N/A |
| | (b) | Method of calculation of amount payable or if different from that set out in Condition10.8 (Early Redemption Amounts)) | N/A |
| GEN | NERAL | | |
| 55. | and ag | te Nominal Amount of Notes Outstanding gregate Calculation Amount of Programme nce Shares as at the Issue Date | ZAR26,705,337,000.00 (twenty six billion seven hundred and five million three hundred and thirty seven thousand Rand) |
| 56. | Financia | ll Exchange | JSE |
| 57. | ISIN No. | | ZAG000114315 |
| 58. | Stock Co | ode | IBL61 |
| 59. | Addition | al selling restrictions | N/A |
| | (a) | Financial Exchange | JSE |
| | (b) | Relevant sub-market of the Financial Exchange | Interest Rate Market |
| 60. | Provisio | ns relating to stabilisation | N/A |

| 61. | Receipts attached? If yes, number of Receipts attached | N/A |
|-----|---|---|
| 62. | Coupons attached? If yes, number of Coupons attached | N/A |
| 63. | Talons attached? If yes, number of Talons attached | N/A |
| 64. | Method of distribution | Auction |
| 65. | Credit Rating assigned to Issuer as at the Issue Date (if any) | See Annexe "A" (Applicable Credit Ratings). |
| 66. | Stripping of Receipts and/or Coupons prohibited as provided in Condition 16.4 (<i>Prohibition on stripping</i>) | N/A |
| 67. | Governing law (if the laws of South Africa are not applicable) | N/A |
| 68. | Other Banking Jurisdiction | N/A |
| 69. | Use of proceeds | General business purposes |
| 70. | Surrendering of Individual Certificates | 10 days after the date on which the Individual Certificate in respect of the Note to be redeemed has been surrendered to the Issuer. |
| 71. | Reference Banks | N/A |
| 72. | Other provisions | N/A |





Responsibility:

The Issuer accepts full responsibility for the information contained in this Applicable Pricing Supplement (Notes). To the best of the knowledge and belief of the Issuer (who has taken all reasonable care to ensure that such is the case) the information contained in this Applicable Pricing Supplement (Notes) is in accordance with the facts and does not omit anything which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Applicable Pricing Supplement (Notes) contains all information required by law and the relevant listings requirements of the JSE.

Application is hereby made to list this issue of Notes on 31 March 2014.

SIGNED at Sandton on this 25th day of March 2014

For and on behalf of INVESTEC BANK LIMITED

Name: SUSAN NEILAN

Capacity: *Authorsed Signalory* Who warrants his/her authority hereto

Capacity: Authorized Signal Who warrants his/her authority hereto

ANNEXURE 1

| 9) Company Tree Ratings- nvestec Bank Ltd | 90 Alent | Pa | a+ 1/2 Credit Profile |
|--|--|---|---|
| MOODY'S 1) TNTS 13 -7, 07/24/17 2) Outlook 3) Long Term Flating 4) Foreign LT Bank Deposits 5) Local LT Bank Deposits 6) Senior Unsecured Debt 7) Subordinated Debt 8) Bank Financial Strength 9) Foreign Currency ST Debt 0) Local Currency ST Debt | Baa1 NEG Baa1 Baa1 Baa1 Baa1 (P)Baa2 C- P-2 P-2 | FITCH 13) INTSJ 3 7, 07/24/17 14) Outlook 15) LT Issuer Default Rating 16) Senior Unsecured Debt 17) Short Term 18) ST Issuer Default Rating 19) Individual Rating 20) Support Rating 21) Viability | BBB- STABLE BBB- BBB- F3 F3 WD 3 bbb- |
| Moody's National I) NSR LT Bank Deposit I) NSR Short Term | Aa3 za P-1 za | Fitch National 22) Natl Long Term 23) Natl Subordinated 24) Natl Short Term | A+(zaf) A(zaf) F1(zaf) |